

# INVESTOR PRESENTATION

TSX: EGLX NASDAQ: EGLX



MAY 2022

# OUR MISSION

We are an integrated entertainment company for gamers and esports fans. We connect the world's gamers through our communities, content, creators, and experiences

EnthusiastGaming

## ENTHUSIAST GAMING AT A GLANCE

Enthusiast Gaming is one of the largest vertically-integrated gaming media companies in the world



🔚 Enthusiast**Gaming** 

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(1) Google Analytics, October 2021, Comscore, October 2021 and publicly available social media channels.

(2) Represents year over year growth for the three months ended March 31, 2022, as compared to the three months ended March 31, 2021.

(3) Represents year over year growth for the three ended March31, 2022, as compared to the three ended March31, 2021.

(4) Last twelve months in Canadian Dollars

# COMMUNITIES CONTENT CREATORS EXPERIENCES

**300M+** MONTHLY VIEWERS

1000+ YOUTUBE CHANNELS

**100+** GAMING WEBSITES

## COMMUNITIES

We buy, build, and monetize video game fan communities, where Gen Z/Millennial gamers and esports fans come together to connect, consume, and create content











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## COMMUNITIES - CASE STUDY ESSIE X THE SIMS RESOURCE



## 1.57MM

**TOTAL IMPRESSIONS** FROM THE SIMS RESOURCE

**157**K **TOTAL IMPRESSIONS** FROM INFLUENCER ADVOCACY



VIDEO COMPLETION RATE FROM YOUTUBE MEDIA

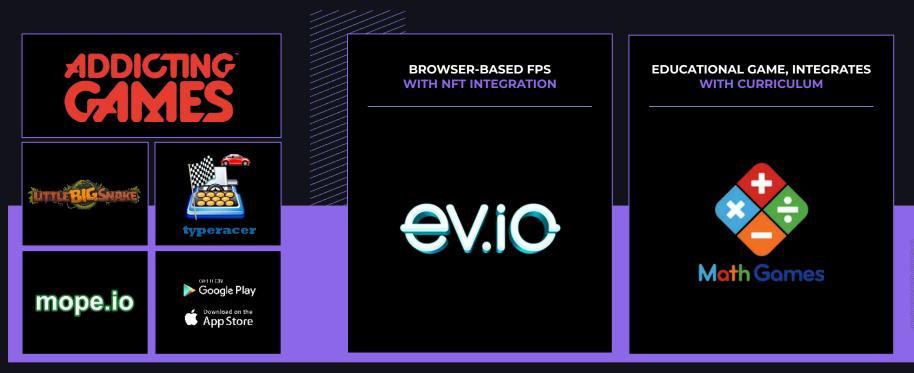
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# **ADDICTING GAMES** •

With 1500+ games, Addicting Games is one of the most recognizable developers/hosts of casual and mobile games. That's why Barstool Sports once referred to AddictingGames.com as "The Greatest Website of All Time".



# ADDICTING GAMES - CASE STUDY ADDICTING GAMES X HUT 8



**EV.10** BROWSER-BASED FIRST-PERSON SHOOTER

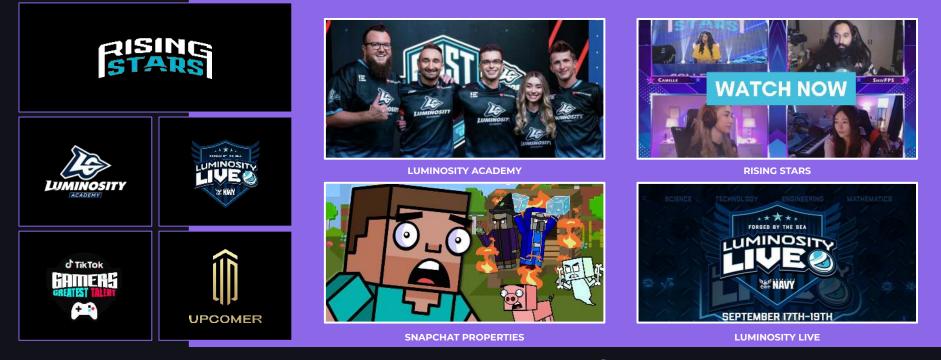
**NFT** INTEGRATION FOR PLAYERS

CRYPTO

CUSTOM CONTENT, CUSTOM SKINS + TOURNAMENTS

# CONTENT

In collaboration with our creators, we produce the most compelling long-form, short-form, video, and written content for gamers and esports fans



# CREATORS

Enthusiast Gaming is the home for gamers and content creators, and the home of Luminosity Gaming, the most watched esports and creator organization on Twitch with a social following of 145m globally (Nielsen)



SHIVFPS XCHOCOBARS

XQC

NICKEH30

#### SOMMERSET

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# HAMMAN HAMMAN HAMMAN HAMMAN HA

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# CREATORS - CASE STUDY SAMSUNG X NICKEH30



1**.**55MM

**YOUTUBE IMPRESSIONS** 

**2.3MM** 

**T7.1MM** STREAM IMPRESSIONS



# **EXPERIENCES**

## POCKETGAMER



### COLDPLAY X ZHU



With more than 50 live and virtual events, Enthusiast Gaming's offerings include the Pocket Gamer Connects global conference series for the mobile games industry, Canada's largest gaming expo (EGLX), and virtual events such as the Coldplay/DJ Zhu release party hosted live on Twitch

## WE ARE THE FAN EXPERIENCE

Our **proprietary flywheel** offers unparalleled points of connection to Gen Zs and Millennials, creating more engagement and monetization opportunities



# UNPARALLELED MONETIZATION OPPORTUNITIES

**ADVERTISING** PROGRAMMATIC, DIRECT SALES

SUBSCRIPTIONS DATA-DRIVEN SOCIAL PLATFORM

**EXPERIENCES** SPONSORSHIPS, TICKET SALES

ECOMMERCE IN-APP/IN-GAME PURCHASES, MERCH

**PREMIUM CONTENT** LICENSING, SPONSORSHIP

**WEB 3.0** METAVERSE, NFT, CRYPTO

## FINANCIAL DATA REVENUE (CAD Q1 2022 vs 2021)



## FINANCIAL DATA QUARTERLY GROSS PROFIT (CAD MILLIONS)



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## FINANCIAL DATA SUBSCRIBER GROWTH

(PAID SUBSCRIBERS, THOUSANDS (000), AS AT END OF PERIOD)







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## **CAPITAL STRUCTURE**

SHARE PRICE: **C\$3.02/US\$2.42** MARKET CAP: **~C\$0.4BN/~US\$0.3BN** INSIDER HOLDINGS: **~9% OF CSO** 

Data as of March 31, 2022

Common Shares Outstanding ("CSO")	133,770,357
Options	3,805,174
Restricted Share Units	2,429,306
Fully Diluted	140,004,837

#### **ANALYST COVERAGE**

Scotiabank	Jeff Fan
RBC	Drew McReynolds
Canaccord Genuity	Robert Young
Paradigm Capital	Corey Hammill
Haywood Securities	Neal Gilmer
B Riley Securities	Mike Crawford
H.C. Wainwright	Scott Buck

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