### TSX.V: EGLX



**Enthusiast Gaming** Investor Presentation January 2019

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## Network. Advertising. Events.

## +80 Sites

Number of Gaming Websites in Agnostic Platform

## +75Mil

Number of Visitors Monthly 900

Gaming YouTube Channels in Network

**10Mil** 

Projected Annual Revenue in 2018 +12B

Number of Monthly Ad Requests Generated Across Network 55,000

EGLX Attendees in 2018



## +100B

Market Size of the Gaming Industry

## +2.3B

Passionate Gamers Around the World

## 2020

When Females Gamers to Surpass Males

## \$10Mil

How much 'Ninja' made in 2018

## **\$10B**

Consumer Spending on Gaming by 2021

## **496Mil**

Global Esports Audience in 2019





## Top 10 Box Office Movies vs Video Games



Avatar	\$2.8B
Titanic	\$2.2B
Star Wars: Force Awakens	\$2.1B
Avengers: infinity War	\$2.0B
Jurassic World	\$1.7B
Marvel: The Avengers	\$1.5B
Furious 7	\$1.5B
Avengers: Age of Ultron	\$1.4B
Black Panther	\$1.344B
Harry Potter: Deathly Hallows Part 2	\$1.341B



Space Invaders	\$13.9B
Pac-Man	\$12.8B
Street Fighter II	\$10.6B
World of Warcraft	\$8.5B
CrossFire	\$6.8B
Wii Sports	\$6.0B
Lineage series	\$5.7B
Wii Fit	\$5.0B
Donkey Kong	\$4.4B
Dungeon Fighter Online	\$4.0B

### Total: \$77.7B









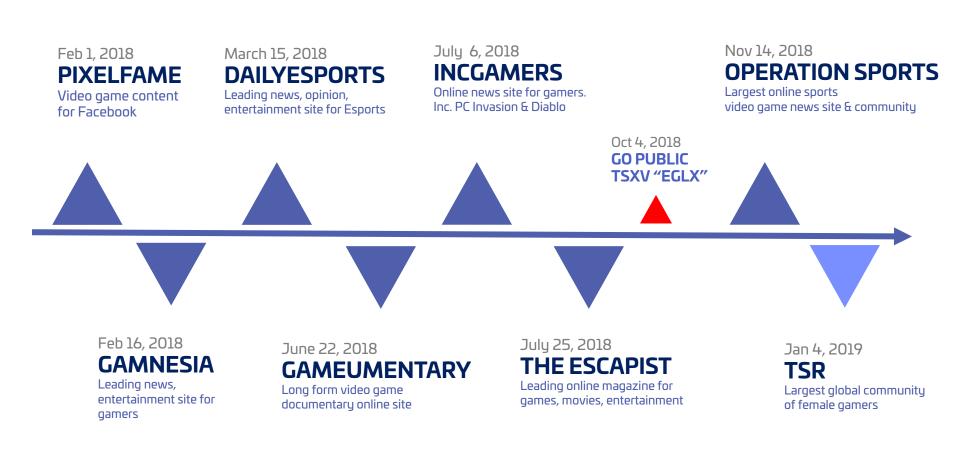




- + Increase the number of monthly visitors from ~2mil in 2015 to ~75mil currently
- ✤ Significantly increase Enthusiast's web platform from 5 in 2015 to 80+ currently
- Constantly reviewing potential acquisitions to continue growing the network

- + Strategic growth strategy through acquisition which started in 2016
- Realizing maximum monetization potential by acquiring and owning affiliated partners







### US\$20M acquisition in cash and shares

- Largest female video gaming content site in the world; over 2.5bn page views per month
- Top 5 independent video game website (ComScore)
- Ranks #7 on Quantcast's Top 25 websites with highest concentration of female audience in the US
- + \$7M in revenue and \$5.25M in Adjusted EBITDA and approximately \$4.5M in net income (2018)
- + ~ 60% of revenue from advertising and 40 from monthly recurring subscribers.
- Huge opportunity to further monetize through direct sales





- + Enthusiast offers large brands a massive platform of +80 sites and 75 million targeted consumers
- + Generating over 12 bn ad requests per month
- + Building out North American sales force to drive revenue through direct sales

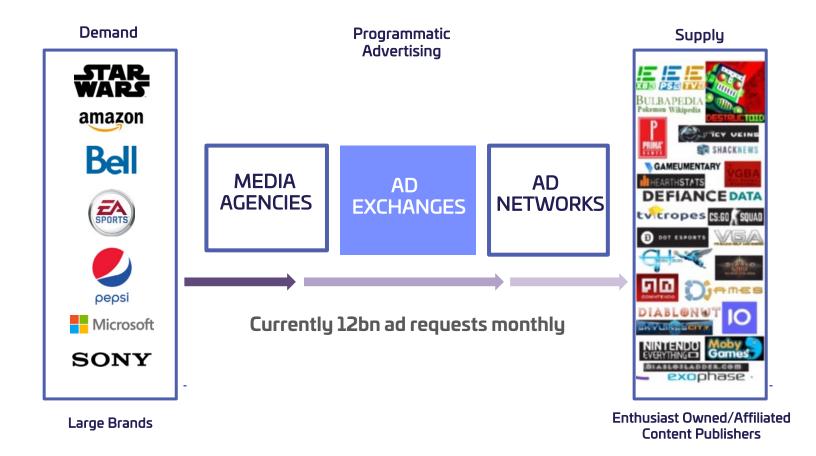
#### Brands include:











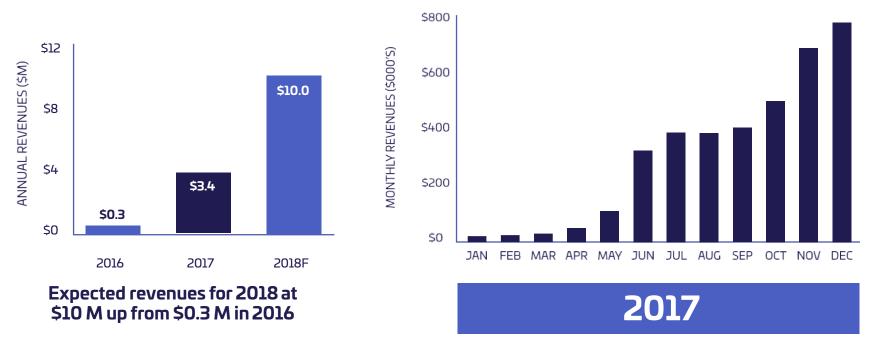


- Enthusiast Gaming Live Expo, EGLX is the largest Gaming Expo in Canada
- + Launched first expo in 2015 as a grassroots gaming event, grown into the largest gaming expo in Canada
- + Attendance of 30,000 downtown Toronto in October 2018 at the Metro Toronto Convention Centre (MTCC)
- + Looking at opportunities for North American expansion





- + YTD revenue of \$7.4 M, 625% increase over 2017
- + Projected revenue of ~\$10 M in 2018, up from \$3.4M in 2017
- + Q4 2018 trending to be most significant revenue generating quarter





## Enthusiast Gaming Holdings Inc.

### TSX.V: EGLX OTCBQ: EGHIF

Market Cap: ~ 40 M

Shares issued & Outstanding	44.7 million
Convertible Debentures	9 million
Warrants	19 million
Options	3.6 million
Fully Diluted	76.4 million



Cap Table	Year	Shares	Price/ Share	Capital
Founders	2014	10 Million		
Friends/Family	2015	4 Million	\$0.13	\$500k
Angel/Seed	2016	10 Million	\$0.20	\$1.5 Million
Series A	2017	10 Million	\$0.47	\$5 Million
RTO	2018	6.8 Million	\$1.25	\$8.5Million
Convertible Debentures	2018	9.0 Million	\$1.60 convert	\$9.0 Million



## Management & Advisors



## Menashe Kestenbaum

Built his gaming blogs from scratch, growing them into the largest Canadian gaming network



#### Meir Bulua Chief Information Officer

Successful entrepreneur; Founder and CEO of web development and marketing firm Leverage.it



#### **Eric Bernofsky** COO, SVP, Finance

Former Head of M&A at Pelmorex/the Weather Network

+10 years as a TMT research associate/analyst at HSBC & Desjardins



### Julia Becker Head of Investor Relations

+10 years experience in Investor Relations, Marketing and Business Development with large and medium sized publicly traded companies across various industries



### **Gadi Levin** CFO

+20 years experience in capital market financings, accounting and financial management. Current Finance Director of Eco Atlantic, CFO of Vaxil Bio, BriaCell Therapeutics.



### Niero Gonzalez

### Director of Content

Built one of the world's largest gaming sites, Destructoid, from scratch. Famous mascot featured in video games & Hollywood movies



## **Board of Directors**



## Alan Friedman

+20 years capital markets experience: financings, going public transactions, corporate exits. Director at The Cronos Group, & Eco (Atlantic) Oil & Gas Ltd.



### Menashe Kestenbaum

Founder, Director

Built his gaming blogs from scratch, growing them into the largest Canadian gaming network



### Ben Colabrese

Director

EVP, Finance of the Toronto Blue Jays. Former VP & GM of Mobilicity and CFO of Pelmorex Media/The Weather Network. Former VP, Corporate Development at Rogers, responsible M&A activity, completed over 30 transactions.



### **Meir Bulua** CIO, Director

Successful entrepreneur; founder and CEO of web development and marketing firm Leverage.it



### **Chris Frostad**

Director

President and CEO of Purepoint Uranium. Former Director and CEO of Minera Alamos. Spent ~20 years in the technology industry. Former CEO of Brightspark Ventures, a tech venture capital firm.



- + One of only publicly traded companies in fastest growing industry
- Cornering the gaming industry with agnostic platform
- + Revenue generating, significant growth YoY
- + Accretive acquisitions to significantly increase top line
- + Owns largest video gaming expo in Canada, EGLX
- + Valued at a significant discount to comparable companies

Media: Mobile Syrup, Variety Magazine, Globe & Mail



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Enthusiast Gaming www.enthusiastgaming.com