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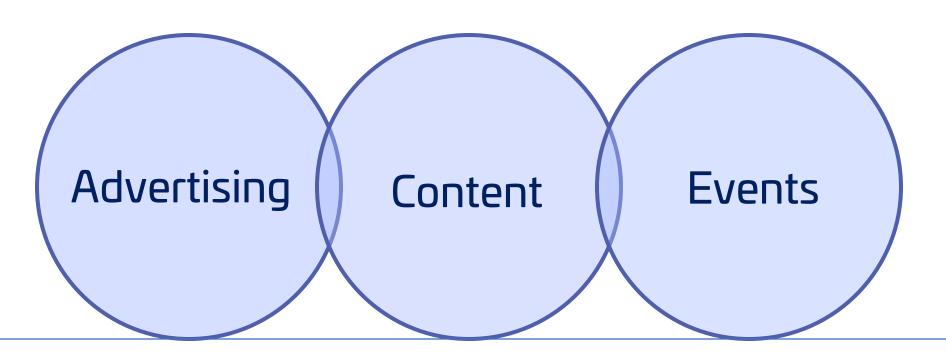
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- + 12bn ad requests per month
- Platform through Enthusiast
  Gaming & affiliated publishing
  partners
- Platform of 80+ gaming websites
- 75+ M visitors every month
- Largest gaming expo in Canada
- + Attendance of +30,000 in October 2018



# Industry

+ \$100B+ gaming industry that is bigger than Hollywood and the music industry (dollars spent)

# **Platform**

- Platform of 80+ gaming content websites and 75+ M active visitors every month from 1 website and 20,000 in 2011
- → Generating ~ 12bn ad requests per month through Enthusiast Gaming Media and our partner publishers
- Owns largest gaming expo in Canada. Attendance of +30,000 in Oct 2018, supported by major corporate sponsors

# Growth

- 2017 revenues of \$3.5 M. Expected revenues of \$10 M in 2018 (not including the potential acquisitions)
- + cash flow positive and profitable

# Scale & Profitability

Built to scale quickly & reach profitability with a successful acquisition strategy





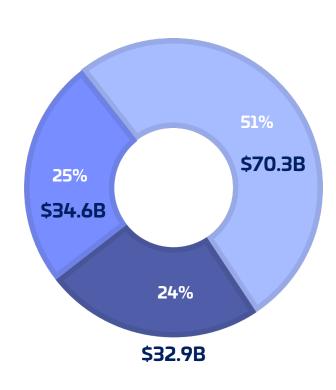


- Significant growth in gaming market across all platforms
- Video Gaming now \$180Bn industry
- + 2.3B gamers across the globe will spend \$137.9B on games in 2018
- Global games market revenues were \$70.6B in 2012; forecasting double-digit growth rate for 10 years (2012-2021)

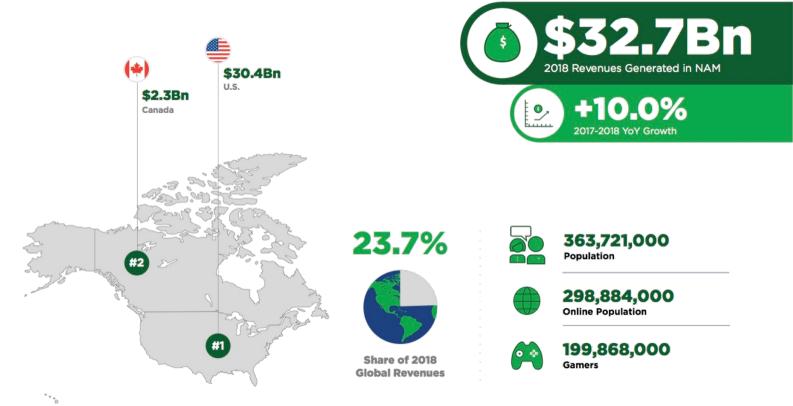
36 million people watched the League of Legends championship live; more than the NBA Final and Stanley cup final

# **GAMING INDUSTRY**









Enthusiast network has +75m visitors in network. Significant potential to capitalize on growing online gaming network



# Top 10 Grossing Box Office Movies vs. Top 10 Video Games

Top 10 Movies		Top 10 Video Games	
Avatar	\$2.8B	Space Invaders	\$13.9B
Titanic	\$2.2B	Pac-Man	\$12.8B
Star Wars: Force Awakens	\$2.1B	Street Fighter II	\$10.6B
Avengers: infinity War	\$2.0B	World of Warcraft	\$8.5B
Jurassic World	\$1.7B	CrossFire	\$6.8B
Marvel: The Avengers	\$1.5B	Wii Sports	\$6.0B
Furious 7	\$1.5B	Lineage series	\$5.7B
Avengers: Age of Ultron	\$1.4B	Wii Fit	\$5.0B
Black Panther	\$1.344B	Donkey Kong	\$4.4B
Harry Potter: Deathly Hallows Part 2	\$1.341B	Dungeon Fighter Online	\$4.0B
<b>Total</b>	\$17.9B	Total	\$77.7B





- + Strategic growth strategy through acquisition which started in 2016
- Realizing maximum monetization potential by acquiring and owning affiliated partners
- Increase the number of monthly visitors from ~2 million in 2015 to ~ 75 million currently
- Significantly increase Enthusiast's web platform from 5 in 2015 to 70+ currently
- Constantly reviewing potential acquisitions to continue growing the network













### **RECENT ACQUISITION**

- Acquired in 2018
- 6.5 million monthly viewers
- One million subscribers on YouTube
- Former Editor Russ Pitts brought back as Editor-in-Chief
- Zero Punctuation starring Ben "Yahtzee" Croshaw







### **RECENT ACQUISITION**

- Acquired in 2017
- Over 1 billion page views
- Top 10 gaming journalism site past decade
- 70% profit margin
- Company mascot featured in Hollywood movie, and made into an XBOX videogame character
- Niero Gonzalez, Founder of Destructoid now Director of Content for Enthusiast Gaming



# Recent Acquisitions in 2018

# Feb 1, 2018 **PIXELFAME**

Video game content for Facebook

# March 15, 2018 DAILYESPORTS

Leading news, opinion, entertainment site for **Esports** 

# July 6, 2018 **INCGAMERS**

Online news site for gamers. Inc. PC Invasion & Diablo

# Nov 14, 2018 **OPERATION SPORTS**

Largest online sports video game news site & community















# Feb 16, 2018 **GAMNESIA**

Leading news, entertainment site for gamers



Long form video game documentary online site

# July 25, 2018 THE ESCAPIST

Leading online magazine for games, movies, entertainment

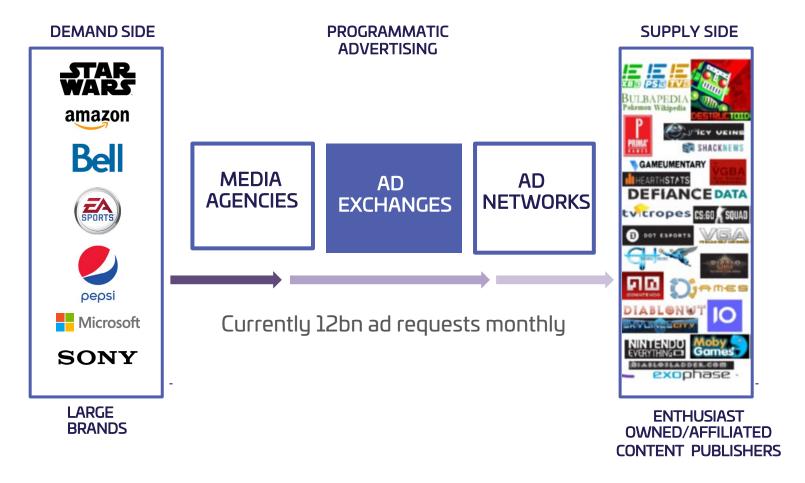




- + Advertisers targeting authentic gamers partner with Enthusiast Gaming
- Enthusiast's gaming content websites are the leading platforms for brands targeting demographic:
  - Male, 18-34 years old, average over 10h a week playing video games
- Enthusiast's network of 70+ websites &
   75+million visitors is the #1 advertising platform targeting gamers
- Generating over 12 bn ad requests per month











# **Enthusiast Gaming**

# **Enthusiast Gaming Live Expo**

- EGLX is the largest Gaming Expo in Canada
- Launched first expo in 2015 as a grassroots gaming event, grown into the largest gaming expo in Canada
- Attendance of 30,000 downtown Toronto in October 2018. Sold out and at capacity on Saturday
- Looking at opportunities for North American expansion plans
- Reinforces Enthusiast brand presence with both gamers and advertisers





# Enthusiast Gaming Top Gaming Conventions in the World

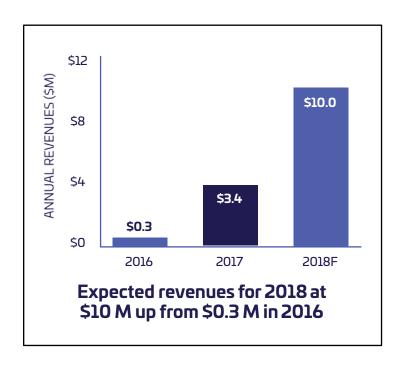
Name	Location	Size
Gamescom	Germany	345k
Brasil Game Show	Brazil	300k
Tokyo Game Show	Japan	270k
ChinaJoy	China	270k
Igro Mir	Russia	157k
Penny Arcade Expo (PAX)	US/Australia	70k
EGLX	Canada	30K

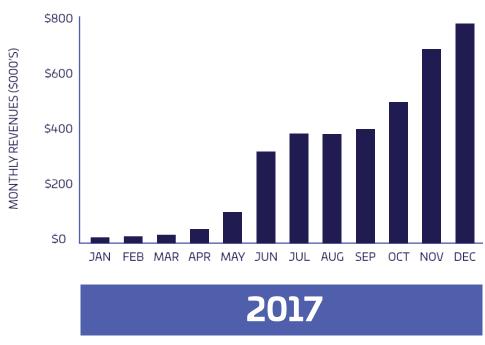




# **Enthusiast Gaming**

# Significantly increasing Top-line



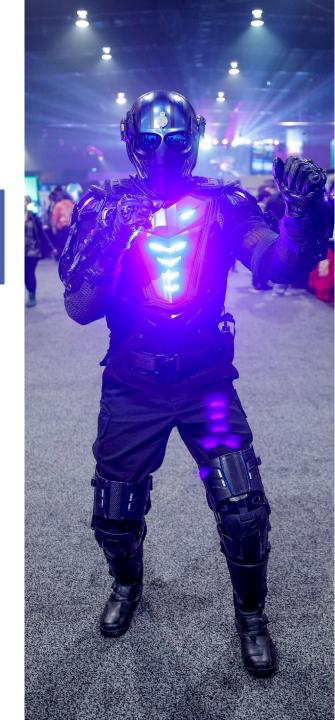




# **Enthusiast Gaming**

Valued at a Significant Discount to Comparable Companies

# **Comparable Company Analysis** MONTHLYUSERS IN A MILLION \$150 \$/ MONTHLY USER \$137.7 \$100 \$99.5 \$50 \$48.3 \$11.6 \$0.5 \$0 80 **ACTIVISION** 🞢 zynga Score



(1) Based on a valuation of \$50 M



# **Enthusiast Gaming Holdings Inc.**

**TSX.V: EGLX** 

Market Cap: ~ 43 M

Shares issued & Outstanding	43.5 million	
Convertible Debentures	9 million	
Warrants	17.3 million	
Options	3.6 million	
Fully Diluted	73.4 million	

# Enthusiast Gaming Capitalisation Table

Cap Table	Year	Shares	Price Per Share	Capital
Founders	2014	10 Million		
Friends/Family	2015	4 Million	\$0.13	\$500k
Angel/Seed	2016	10 Million	\$0.20	\$1.5 Million
Series A	2017	10 Million	\$0.47	\$5 Million
RTO	2018	6.8 Million	\$1.25	\$8.5Million
Convertible Debentures	2018	9.0 Million		\$9.0 Million



### Menashe Kestenbaum

### CEO and Founder

- Built his gaming blogs from scratch, growing them into the largest Canadian gaming network
- + Launched EGLX in 2015, Canada's largest gaming event
- Previous experience in industry as a web developer, E-commerce manager and web operations manager

# Gadi Levin

**CFO** 

Significant experience in capital market

- financings, accounting and financial management
- Current Finance Director of Eco Atlantic,
   CFO of Vaxil Bio Ltd, and BriaCell
   Therapeutics. Former CFO of Daria Health

# Eric Bernofsky

COO, SVP, Finance

Former head of M&A at Pelmorex (owner

- of the Weather Network), overseeing a similar roll-up style strategy to Enthusiast gaming
- Prior experience includes 10 years as a TMT research associate/analyst at HSBC and Desjardins Securities

# Meir Bulua

### Chief Information Officer

- Founder and CEO of web development and marketing firm Leverage.it
- Co-founder of many projects including Northspace, a premier co-working space for start-up ventures in Toronto



## Alan Friedman

# Capital Markets & Corporate Advisor

Experience facilitating many multi-

- million dollar financings, going public transactions and corporate exits including a \$150M sale of a company he cofounded
- Director at The Cronos Group, a vertically integrated cannabis company, and Eco (Atlantic) Oil & Gas Ltd., an oil & gas exploration company

### Julia Becker

# Head of Investor Relations & Marketing

Over 10 years experience in Investor

- Relations, Marketing and Business Development Experience.
- Experience with large and medium sized publicly traded companies across various industries

# Niero Gonzalez

### Director, Content

Built one of the world's largest gaming websites from scratch, with its mascot

- featured in popular video games and Hollywood movies
- Founder of Destructoid, acquired by
- Enthusiast Gaming, and is a publisher for the enthusiast gaming team

# Corey Mandell

### Executive Producer, EGLX

Founder of Mandell Entertainment,

which has established some of Canada's largest events and has recently expanded into the US, with events for a variety of celebrities



- + North America's fastest growing gaming company
- Operating in the fastest growing industry
- + Cornering the advertising space in gaming
- Value-added acquisitions
- Owns largest gaming expo in Canada
- Significantly increasing top-line
- + Valued at a significant discount to comparable companies
- Highly experienced and complimentary management team



